

Step 1

Salesperson PreLicense

Beginning Your Real Estate Career

2017 SCHEDULE

12-13-16

HSGA Institute of Real Estate

100 Mansell Court • Suite 600 • Roswell 30076 • 770-992-4100 • Fax 678-928-4144

in cooperation with the Georgia Institute of Real Estate

Questions? Contact Kim Crumley 770-540-5692

REAL ESTATE CAREERS BEGIN HERE! Many people find success, happiness and financial security in a rewarding real estate industry career. Successful real estate agents often share these personality traits: self-motivation, enthusiasm, ambition, competition, strong people skills, organizational skills, ability to multi-task and discipline.

If you have decided to pursue an exciting new real estate career, you must have a real estate license. To qualify for a Salesperson real estate license in Georgia, you must:

- Be at least 18 years of age;
- Be a resident of Georgia, unless seeking a nonresident license;
- Be a high school graduate or holder of a certification of equivalency;
- Obtain a criminal history report from the GBI (Georgia Bureau of Investigation); and
- Complete a 75 hour Salesperson Prelicense course, in-class or online.
- Pass a state real estate exam;

\$385 Tuition Textbooks, Materials and School Exam. **To enroll, Fax to 678-928-4144.**

REMEMBER, classes require a calculator & No. 2 pencils.

Attendance: every class in your session is REQUIRED to qualify for the school exam.

Recommendation: register early and begin reading the course materials before the first class.

GUARANTEE YOUR SEAT, REGISTER EARLY

Enrollments mail to: Berkshire Hathaway HomeServices | Georgia Properties • 100 Mansell Court • Suite 600 • Roswell 30076. All enrollments with payment must be received by 3:00 p.m. the business day prior to the course. You must be on time and present for all classes. **No refunds for No Shows.** Student cancellation is subject to a penalty. Courses are subject to cancellation. The charges will appear on your credit card bill as "Realtor Ecommerce Network".

SALESPERSON PRELICENSE • HSGA Institute of Real Estate • 2017



SALES COURSE DATE: _____ \$60 CRAM DATE: _____ TEXTBOOKS: SHIP TO ME FOR AN ADDITIONAL \$8 I WILL PICK UP PRIOR TO CLASS

NAME ON YOUR DRIVERS LICENSE _____ EMAIL _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

WORK PHONE _____ CELL PHONE _____

VISA MC AMEX DISC. CARD# _____ 3 DIGIT CID# (4 DIGIT AMEX) _____ EXP. DATE _____

AMOUNT OF PAYMENT _____ SIGNATURE _____ DATE _____

12-13-16

Sandy Springs

5784 Lake Forrest Drive • Atlanta, GA 30328

Daytime 8:45 am - 4:15 pm • Evening 6:00 pm - 9:15 pm & Saturdays 9:00 am - 4:30 pm

COURSE DATES

TIME

January 9, 10, 11, 12, 17, 18, 19, 21-Sat., 23, 24, 25, 26, 28-Sat., 30, Feb. 1, 2, 4-Sat., 6, 7, 8, 9 Evening/Saturday

Accelerated 3 Week Course • January 23, 24, 25, 26, 30, 31, February 1, 2, 6, 7, 8, 9 Daytime

January 30, Feb. 1, 2, 4-Sat., 6, 8, 9, 11-Sat., 13, 14, 16, 18-Sat., 20, 21, 22, 23, 25-Sat., 27, March 1, 2 Evening/Saturday

February 13, 14, 16, 17, 20, 21, 23, 24, 27, 28, March 2, 3 Daytime

February 23, 25-Sat., 27, March 1, 2, 4-Sat., 6, 8, 9, 13, 15, 16, 18-Sat., 20, 22, 23, 25-Sat., 27, 29, 30 Evening/Saturday

March 6, 7, 9, 14, 16, 17, 20, 21, 23, 27, 28, 31 Daytime

Accelerated 2 Week Course • March 20, 21, 22, 23, 24, 27, 28, 29, 30, 31 • 8:30 am - 5:00 pm Daytime

April 12, 13, 17, 19, 20, 22-Sat., 24, 25, 26, 27, 29-Sat., May 1, 3, 4, 6-Sat., 8, 10, 11, 15, 17, 18 Evening/Saturday

April 24, 25, 27, May 1, 2, 3, 4, 8, 9, 11, 12, 15 Daytime

May 3, 4, 6-Sat., 8, 10, 11, 13-Sat., 15, 17, 18, 20-Sat., 22, 24, 25, 31, June 1, 3-Sat., 5, 7, 8 Evening/Saturday

May 16, 17, 18, 23, 24, 25, 31, June 1, 2, 6, 7, 8 Daytime

June 8, 10-Sat., 12, 13, 14, 15, 17-Sat., 19, 21, 22, 24-Sat., 26, 27, 28, 29, July 6, 8-Sat., 10, 12, 13 Evening/Saturday

June 19, 20, 22, 23, 26, 28, 30, July 6, 7, 10, 11, 13 Daytime

Cram Course Dates

Sandy Springs • Atlanta REALTORS® Center

Saturdays & Sundays 9:00 am - 4:30 pm

January 14 & 15

May 20 & 21

February 11 & 12

June 10 & 11

March 4 & 5

July 15 & 26

April 1 & 2